ORACLE®



Safe Harbor Statement

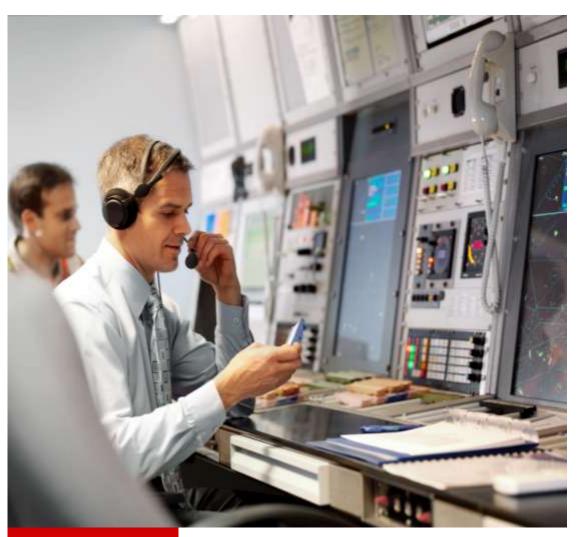
The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



Software Lifecycle Engineering Where we're coming from...

- Part of Global Engineering
- Improve our Customers' Lifecycle Experience in any way we can
 - Internal processes and tools, QA / auditing, eliminating classes of issues at source
 - Critical issue investigation, feedback loop to Engineering, product improvement
 - Conclusion: How well a system is initially installed and configured is <u>the</u> key factor determining the quality of the customer's lifecycle experience
 - Asked to implement the SuperCluster install & configuration utilities and manage the maintenance lifecycle
 - Best practice, robust, secure and maintainable installations

Engineered Systems



Engineered Systems vastly reduce risk as Engineered Together, Tested Together:

- Best practice install and configuration
- Enables rapid deployment
- Increased test effectiveness
- Much faster RCA and bug fix delivery
- Proactive roll-out, safety-in-numbers effect
- Quarterly Full Stack Download Patches (QFSDP)
- Dedicated Support

Oracle SuperCluster: Explosive Growth, Worldwide Adoption





































































































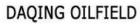
















SuperCluster: Lower OPEX, Superior Agility



3X Faster

Financial Reports



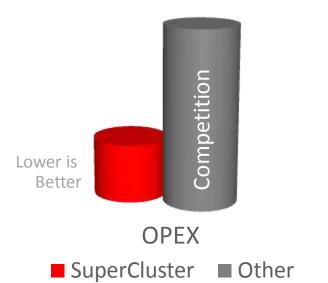
BATCH JOB PERFORMANCE

■ SuperCluster ■ Other



87% less space

67% Lower OPEX





3.1X Faster

Response Times

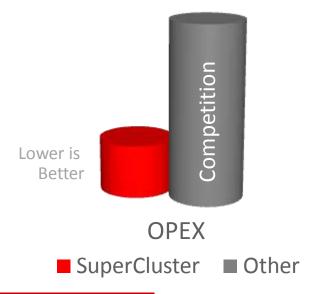




Oracle Engineered Systems: Proven, Real-World Results

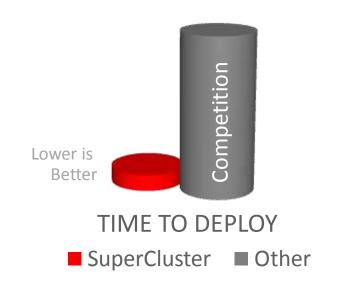


70% OPEX Reduction





9 weeks to Production









SuperCluster

Other



SPECIALIZED.



Ron Polard CIO Specialized



17x Performance Gains, Rapid Deployment, 24x7 Oracle Monitoring and Support with Oracle SuperCluster

"Specialized Bicycles is a brand that innovates. That is why we work with Oracle. It is about speed, increasing efficiencies, knowing and managing net inventory.

Our proof of concept showed performance gains up to 17x. An account reconciliation report **took 20 hour report ran in 20 minutes** on Oracle SuperCluster, that's huge.

We were always IO bound managing 60TB of data. With the full integration ZFS, it was a huge upgrade for us on top of the flash memory side of the database.

From the time we made out decision, did the POC, we were up tremendously fast with Oracle SuperCluster in 65 days. Oracle keeps the system up and running 24/7 with out us worrying."





65 days to deployment



HDFC securities



Aseem Dhru
CEO, HDFC Securities
Vivek Joshi
Vice President IT, HDFC Securities



Financial Trading and Equities Processing Increased Peak Trades Capacity 4x, 30:1 Consolidation Ratio

"HDFC provides customer with a gateway into the investment world. It is absolutely important that our IT infrastructure is geared toward high availability at all points in time. We have consistently been able to achieve 99.99% uptime with Oracle SuperCluster.

Having implemented Oracle SuperCuster we have been able to **eliminate 30 servers** with less point of failures. In **batch processing**, there were significantly high gains, running **300%-500% faster**.

We have tested SuperCluster at break points to easily scale up to **500,000 trades per day.** In the next 3 years, we are not worried for the for the volumes to come in."







Oracle Support for Engineered Systems

Helping customers more fully realize the benefits of their Engineered Systems



Complete. Proactive.

- Specialized Engineered Systems support team for single point of ownership
- Customer Incident Managers for support introduction, critical SR monitoring
- Escalation prevention and special handling
- Automated SR creation (ASR), Oracle Configuration Management
- Proactive support via:
 - MyOracle Support publications / alerts
 - Healthchecks
 - Patch bundles / product enhancements



ORACLE

PLATINUM SERVICES

Integrated. No Additional Cost.

- Special entitlement for qualifying Exadata, Exalogic and SuperCluster configurations
- Oracle engineers perform remote patch planning and deployment up to 4x/year
- 24/7 remote fault monitoring, Software ASR
- Accelerated response and restoration
 5 Minute Fault Notification



15 Minute Restoration or Escalation to Development

30 Minute Joint Debugging with Development



Oracle SuperCluster:

Platinum Services vs. Standard Premier Support

- 75% fewer sev1 Service Requests
- 70% fewer escalations
- 37% fewer bugs encountered
- 27% shorter avg. SR resolution time
- 86% of SRs are opened by Oracle*



^{*}Requires an *Auto Service Request* connection
All data from 2015 Oracle Internal analyses of customer support data

Platinum Services Objectives and Results More than 1,000 customers have adopted Platinum Services

Maximize Availability & Performance

- Proactive, integrated approach to sustaining system health
- · Best practice configs and patching
- Critical issue prevention
- 37% fewer bugs encountered
- 75% fewer Sev 1 service requests
- 27% faster issue resolution time

Reduces operational risk with around the clock fault monitoring and ensures continued availability for our core banking processes running on Oracle Exadata



Reduce Support Complexity

- Single-vendor access to engineering expertise for complete Oracle stack
- Service Requests (SRs) opened automatically through monitoring
- Oracle performs patching when it's best for your business
- 86% of SRs opened by Oracle

"It (Exadata) is being monitored 24/7 by Oracle, and we are notified before we've actually realized that we are having a problem. That type of support model allows me to sleep at night – this has been a godsend."

Sprint

Decrease IT Resource Requirements

- Oracle experts perform support and maintenance services on your behalf at no extra cost
- 70% fewer escalations
- Fewer IT support resources required

thetrainline.com leveraged Oracle Platinum Services to reduce IT resource workload by 30%

thetrainline.com

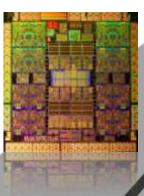


Oracle's Microprocessors

6 Processors in 5 Years

Including Software in Silicon

- Silicon Secured Memory
- **Encryption Acceleration**
- **Query Acceleration**
- More...



2010

SPARC T3

16 x 2nd Gen cores 4 MB L3 Cache 1.65 GHz

SPARC T4

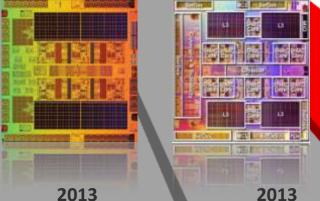
2011

8 x 3rd Gen Cores 4 MB L3 Cache 3.0 GHz

2013

SPARC T5

16 x 3rd Gen Cores 8 MB L3 Cache 3.6 GHz



2013

SPARC M5

6 x 3rd Gen Cores 48 MB L3 Cache 3.6 GHz



12 x 3rd Gen Cores 48 MB L3 Cache 3.6 GHz



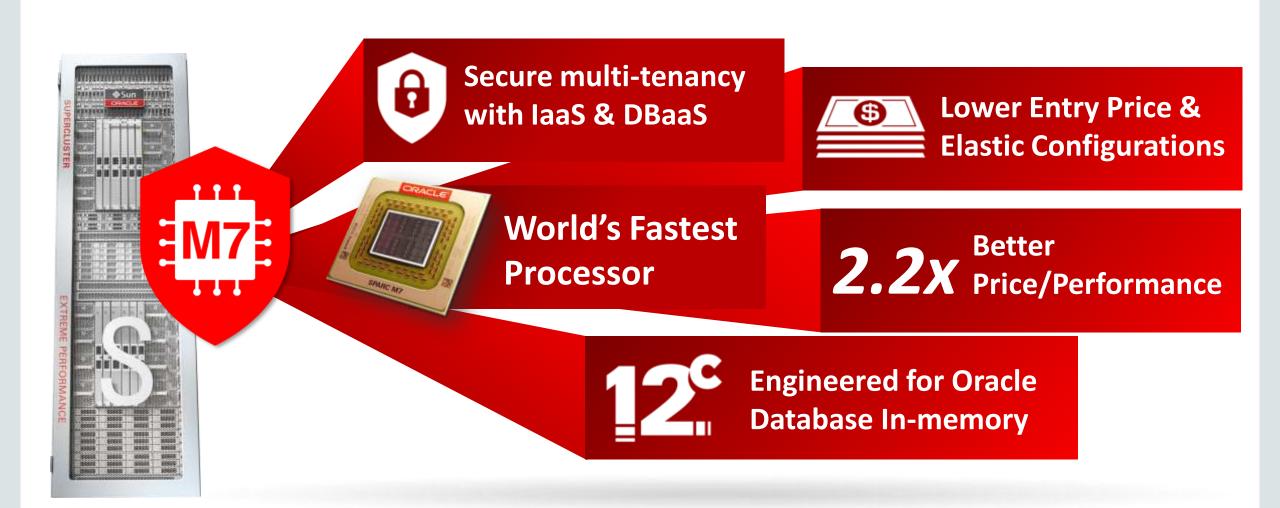
2015

32 x 4th Gen Cores 64 MB L3 Cache 4.13 GHz

Today



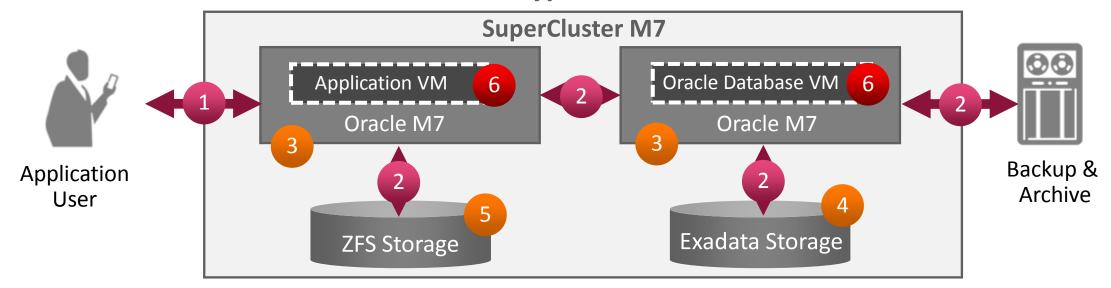
What's New in Oracle SuperCluster M7:

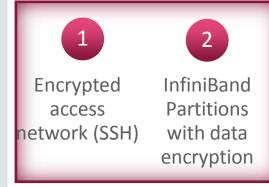




SuperCluster M7: Most Advanced Security

End-to-end Run-time Protection and Encryption With No Performance Loss







- Read-only Virtual Machines
- Reduced Attack Surface OS Build
- Signed and Verified Boot & Firmware
- Encrypted Virtual Machine Images
- Anti-malware Protection



SuperCluster M7:

Secure Cloud Infrastructure for Database and Applications

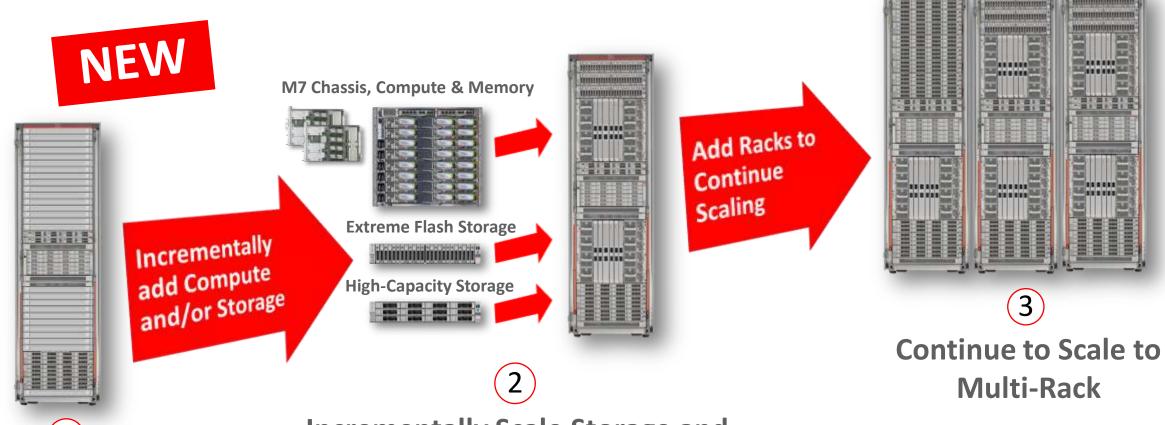
- Secure Private Cloud
- Optimized for Oracle Database and Applications
- Integrated Compute,
 Storage,
 Networking,
 Virtualization, OS &
 Management





SuperCluster M7:

Start Small and Grow, Flexibly and Easily





Incrementally Scale Storage and Compute Separately to Elastic Full Rack



SuperCluster M7:

Extreme Performance Innovations





Eliminate Performance Bottlenecks

Instantly Improve Response Times
Enjoy Massive Database Storage I/O
Stop Wasting Memory
Get Virtualization as Good as Bare Metal
Scale When and How You Need To
Find Relief from Support Pain



Oracle M7 with SQL in Silicon

Exadata Storage Technology

Large Memory & Bandwidth

Near-zero-overhead Virtualization

Linear Scale-up and Scale-out

Full-stack Tuning & Patching



Breakthrough Processor and Systems Design

Technology That Delivers

Security in Silicon



Silicon secured memory and wide key encryption – Designed for Security

SQL in Silicon



Hardware SQL acceleration and decompression Breakthrough Oracle
Integration & Efficiency

World's Fastest Microprocessor



More cores, more threads, more memory & IO Bandwidth, lower latency - Extreme Performance for Apps and Cloud



