ORACLE

Oracle Fusion Applications

Partner Trainings

Europe South

Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
Applications	ATG WebCommerce Sales/Presales Workshop	Spanish	**ES**		tbd	2013	1 day	Madrid	pauline.damman@oracle.com
	Fusion Supply Chain 11g Sales/Presales Workshop	Spanish	**ES**		tbd	2013	1 day	Madrid	pauline.damman@oracle.com
	Hyperion Planning 11 Sales/Presales Workshop	Spanish	**ES**		tbd	2013	1 day	Madrid	pauline.damman@oracle.com
	Innovations in Products -Program	English	**ALL**	14	January	2013	1 hour	Webcast	markku.rouhiainen@oracle.com
	Innovations in Products -Program	English	**ALL**	8	April	2013	1 hour	Webcast	markku.rouhiainen@oracle.com
	OPN R12.1 Discrete Manufacturing Delta Implementation Boot Camp LVC	English	**ALL**	20	February	2013	3 days	Live Virtual Class	OU Registration link
	OPN R12.1 Discrete Manufacturing Delta Implementation Boot Camp LVC	English	**ALL**	17	April	2013	3 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Inventory Implementation Boot Camp LVC	English	**ALL**	18	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Inventory Implementation Boot Camp LVC	English	**ALL**	15	April	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Order Management Implementation Boot Camp LVC	English	**ALL**	11	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Order Management Implementation Boot Camp LVC	English	**ALL**	22	April	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Purchasing Implementation Boot Camp LVC	English	**ALL**	4	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle Purchasing Implementation Boot Camp LVC	English	**ALL**	29	April	2013	5 days	Live Virtual Class	OU Registration link
	PartnerLab - SCM (Hands-on)	Belgian	**BENELUX**		April	2013	2 days	Benelux	markku.rouhiainen@oracle.com
	PartnerLab - SCM (Hands-on)	French	**FR**		tbd	2013	2 days	France	markku.rouhiainen@oracle.com
	PartnerLab - SCM (Hands-on)	Italian	**IT**		tbd	2013	2 days	Italy	markku.rouhiainen@oracle.com
	Sales Readiness Event - SCM (SCM and DOO Sales Readiness)	Italian	**IT**		tbd	2013	1 day	Milano	markku.rouhiainen@oracle.com
	Test Festival	Spanish	**ES**		tbd	2013	1 day	Madrid	anamaria.gallego@oracle.com
Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
BI Applications	Architects Training — BI – Customizations in BI applications	Belgian	**BE**	12	March	2013	1/2 day	Vilvorde	yves.van.looy@oracle.com
	BI Application Sales/Presales Workshop	Spanish	**ES**	tbd	tbd	2013		Madrid	pauline.damman@oracle.com
	BI Applications Hands-On Workshop	Portuguese	**PT**	tbd	tbd	2012		Lisbon	claudia.costa@oracle.com
	OBI Apps ERP Implementation Bootcamp	Belgian	**BE**	19	February	2013	4 days	Vilvorde	yves.van.looy@oracle.com
	OBI Apps ERP Implementation Bootcamp	Dutch	**NL**	12	February	2013	4 days	Utrecht	charles.billar@oracle.com
	OBI Apps ERP Implementation Bootcamp	Dutch	**NL**	12	March	2013	4 days	Utrecht	charles.billar@oracle.com

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CRM	CRM Training	Spanish	**ES**		January	2013	3 days	Spain	markku.rouhiainen@oracle.com
	CRM Training	Portuguese	**PT**		January	2013	3 days	Portugal	markku.rouhiainen@oracle.com
	Fusion Applications: CRM Implementation	English	**ALL**	4	February	2013	5 days	Live Virtual Class	OU Registration link
	Fusion Applications: CRM Implementation	French	**FR**	28	January	2013	5 days	Colombes	OU Registration link
	Fusion Applications: CRM Implementation	French	**FR**	13	May	2013	5 days	Colombes	OU Registration link
	Fusion Applications: CRM Implementation	English	**NL**	4	February	2013	5 days	Utrecht	OU Registration link
	Fusion Applications: CRM Implementation Ed 2 (Release 4)	English	**ES**		tbd	2013	1 day	Madrid	OU jose.mena@oracle.com
	Fusion Applications: Customer Relationship Management Overview	English	**ALL**	18	January	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Customer Relationship Management Overview	English	**ALL**	28	February	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Customer Relationship Management Overview	English	**ALL**	4	April	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Customer Relationship Management Overview	English	**ALL**	16	May	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Customer Relationship Management Overview	Dutch	**NL**	18	January	2013	1 day	Utrecht	OU Registration link
	Fusion Applications: Customer Relationship Management Overview	Dutch	**NL**	28	February	2013	1 day	Utrecht	OU Registration link
	OPN Oracle CRM On Demand Implementation Boot Camp LVC	English	**ALL**	28	May	2013	4 days	Live Virtual Class	OU Registration link
	OPN Siebel 8.1.1 Marketing And Loyalty Implementation Boot Camp LVC	English	**ALL**	14	May	2013	3 days	Live Virtual Class	OU Registration link
	PartnerLab - CRM (Hands-on)	Spanish	**ES**	6	February	2013	2 days	Madrid	ana.navarro@oracle.com
	PartnerLab - CRM (Hands-on)	Italian	**IT**		tbd	2013	2 days	Milano	luca.maghernino@oracle.com
	PartnerLab - CRM (Hands-on)	Dutch	**NL**	6	February	2013	2 days	Zwolle	charles.billar@oracle.com
	PartnerLab - CRM (Hands-on)	Portuguese	**PT**	27	February	2013	2 days	Lisbon	pauline.damman@oracle.com
	Sales Readiness Event - CRM	Spanish	**ES**	5	February	2013	1 day	Spain	ana.navarro@oracle.com
	Sales Readiness Event - CRM	French	**FR**		January	2013	1 day	France	markku.rouhiainen@oracle.com
	Sales Readiness Event - CRM	Italian	**IT**	15	January	2013	1 day	Italy	markku.rouhiainen@oracle.com
	Sales Readiness Event - CRM	Dutch	**NL**	1	February	2013	1 day	Utrecht	markku.rouhiainen@oracle.com
	Sales Readiness Event - CRM	Portuguese	**PT**	26	February	2013	1 day	Lisbon	pauline.damman@oracle.com
	Siebel Open UI training	Dutch	**NL**	22	January	2013	2 days	Utrecht	richard.lefebvre@oracle.com
	Webcast Oracle Fusion CRM pour les Directeurs Commerciaux	French	**FR**	6	February	2013	1 hour	Live Virtual Class	Register link
	Webcast Oracle Fusion CRM pour les équipes commerciales	French	**FR**	19	February	2013	1 hour	Live Virtual Class	Register link
	Webcast Oracle Fusion CRM pour les équipes commerciales	French	**FR**	22	January	2013	1 hour	Live Virtual Class	Register link
	WEEKLY FUSION CRM WEBINARS FOR PARTNERS	English	**ALL**	Enter fusion_crm in the “Access URL/Page Token” field					http://isdportal.oracle.com/isd_html/sf.html

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E-Business Suite	OPN Oracle EBS R12.1 Accounts Receivable Boot Camp LVC	English	**ALL**	23	January	2013	3 days	Live Virtual Class	OU Registration link
	OPN Oracle EBS R12.1 Accounts Receivable Boot Camp LVC	English	**ALL**	24	April	2013	3 days	Live Virtual Class	OU Registration link
	OPN Oracle EBS R12.1 General Ledger Boot Camp LVC	English	**ALL**	3	April	2013	3 days	Live Virtual Class	OU Registration link
	OPN Oracle EBS R12.1 Payables Boot Camp LVC	English	**ALL**	15	January	2013	4 days	Live Virtual Class	OU Registration link
	OPN Oracle EBS R12.1 Payables Boot Camp LVC	English	**ALL**	25	March	2013	3 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle E-Business Suite Essentials for Implementers LVC	English	**ALL**	27	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN R12.1 Oracle E-Business Suite Essentials for Implementers LVC	English	**ALL**	10	April	2013	3 days	Live Virtual Class	OU Registration link
	OPN Ramp up Bootcamp R12 General Ledger LVC	English	**ALL**	30	January	2013	4 days	Live Virtual Class	OU Registration link
	OPN Ramp up Bootcamp R12 General Ledger LVC	English	**ALL**	8	May	2013	3 days	Live Virtual Class	OU Registration link
Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
Fusion Applications	Apps Infrastructure And Architecture - Infrastructure and Integration	Belgian	**BE**	28	February	2013	1/2 day	Vilvorde	yves.van.looy@oracle.com
	Apps Infrastructure And Architecture Fusion Security	Belgian	**BE**	13	March	2013	1 day	Vilvorde	yves.van.looy@oracle.com
	Apps Infrastructure And Architecture on Oracle Fusion Applications SAAS	Belgian	**BE**	16	January	2013	1/2 day	Vilvorde	yves.van.looy@oracle.com
	Financial Accounting Hub Sales Readiness	Italian	**IT**	22	January	2013	1/2 day	Milano	luca.maghernino@oracle.com
	Fusion Applications: Etendre les applications avec ADF	French	**FR**	11	March	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Etendre les applications avec ADF	French	**FR**	22	April	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Etendre les applications avec ADF	French	**FR**	17	June	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Executive Overview	English	**ALL**	15	February	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	English	**ALL**	5	April	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	English	**ALL**	17	May	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	French	**FR**	22	February	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	French	**FR**	2	April	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	French	**FR**	22	May	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Executive Overview	Dutch	**NL**	15	February	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Executive Overview	Dutch	**NL**	5	April	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Executive Overview	Dutch	**NL**	17	May	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Financial Applications Overview	English	**ALL**	21	February	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	English	**ALL**	11	April	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	English	**ALL**	23	May	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	French	**FR**	27	February	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	French	**FR**	11	April	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	French	**FR**	23	May	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Financial Applications Overview	Dutch	**NL**	21	February	2013	2 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Financial Applications Overview	Dutch	**NL**	11	April	2013	2 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Financial Applications Overview	Dutch	**NL**	23	May	2013	2 days	Utrecht	charles.billar@oracle.com

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Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
Fusion Applications	Fusion Applications: Functional Setup Manager for Implementers	French	**FR**	28	February	2013	2 days	Colombes	OU Registration link
	Fusion Applications: Functional Setup Manager for Implementers	French	**FR**	29	April	2013	2 days	Colombes	OU Registration link
	Fusion Applications: Functional Setup Manager for Implementers	French	**FR**	17	June	2013	2 days	Colombes	OU Registration link
	Fusion Applications: HCM Global Human Resources Ed 2 (Release 4)	English	**ES**		tbd	2013	1 day	Madrid	OU jose.mena@oracle.com
	Fusion Applications: HCM Talent Management Ed 2 (Release 4)	English	**ES**		tbd	2013	1 day	Madrid	OU jose.mena@oracle.com
	Fusion Applications: HCM Talent Management Implementation	English	**ALL**		tbd	2013	4 days	Live Virtual Class	OU Registration link
	Fusion Applications: HCM Talent Management Implementation	French	**FR**	11	February	2013	4 days	Colombes	OU Registration link
	Fusion Applications: HCM Talent Management Implementation	French	**FR**	17	June	2013	4 days	Colombes	OU Registration link
	Fusion Applications: HCM Talent Management Implementation	Dutch	**NL**	28	January	2013	4 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: HCM: Core HR & Payroll	English	**ALL**	7	March	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: HCM: Core HR & Payroll	English	**ALL**	18	April	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: HCM: Core HR & Payroll	English	**ALL**	23	May	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: HCM: Core HR & Payroll	Dutch	**NL**	7	March	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: HCM: Core HR & Payroll	Dutch	**NL**	18	April	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: HCM: Core HR & Payroll	Dutch	**NL**	23	May	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Human Capital Management Overview	English	**ALL**	7	March	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Human Capital Management Overview	English	**ALL**	18	April	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Human Capital Management Overview	English	**ALL**	23	May	2013	2 days	Live Virtual Class	OU Registration link
	Fusion Applications: Human Capital Management Overview	Dutch	**NL**	7	March	2013	2 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Human Capital Management Overview	Dutch	**NL**	18	April	2013	2 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Human Capital Management Overview	Dutch	**NL**	23	May	2013	2 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Installation and Administration	French	**FR**	29	January	2013	4 days	Colombes	OU Registration link
	Fusion Applications: Installation and Administration	French	**FR**	11	March	2013	4 days	Colombes	OU Registration link
	Fusion Applications: Installation and Administration	French	**FR**	14	May	2013	4 days	Colombes	OU Registration link
	Fusion Applications: Installation and Administration	English	**NL**	25	February	2013	4 days	Utrecht	OU Registration link
	Fusion Applications: Installation and Administration	English	**NL**	15	April	2013	4 days	Utrecht	OU Registration link
	Fusion Applications: Introduction to Financials Implementation	French	**FR**	15	April	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Introduction to Financials Implementation	French	**FR**	17	June	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Introduction to Financials Implementation	English	**NL**	11	February	2013	5 days	Utrecht	OU Registration link
	Fusion Applications: Introduction to Financials Implementation	English	**NL**	27	May	2013	5 days	Utrecht	OU Registration link
	Fusion Applications: Introduction to Financials Implementation Ed 1 (Release 4)	English	**ES**		tbd	2013	1 day	Madrid	OU jose.mena@oracle.com
	Fusion Applications: Order Orchestration Implementation	French	**FR**	18	March	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Order Orchestration Implementation	French	**FR**	3	June	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Project Management Implementation	French	**FR**	18	March	2013	5 days	Colombes	OU Registration link
	Fusion Applications: Security Fundamentals	English	**ALL**	23	January	2013	3 days	Live Virtual Class	OU Registration link

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Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
Fusion Applications	Fusion Applications: Security Fundamentals	French	**FR**	3	April	2013	3 days	Colombes	OU Registration link
	Fusion Applications: Security Fundamentals	French	**FR**	22	May	2013	3 days	Colombes	OU Registration link
	Fusion Applications: Security Fundamentals	Dutch	**NL**	28	January	2013	3 days	Utrecht	charles.billar@oracle.com
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	English	**ALL**	8	March	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	English	**ALL**	19	April	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	English	**ALL**	24	May	2013	1 day	Live Virtual Class	OU Registration link
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	Dutch	**NL**	8	March	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	Dutch	**NL**	19	April	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion Applications: Talent Mgt, Benefits & Compensation Overview	Dutch	**NL**	24	May	2013	1 day	Utrecht	charles.billar@oracle.com
	Fusion ERP Sales Readiness event	French	**FR**		December	2012	1 day	Paris	markku.rouhiainen@oracle.com
	Fusion Financials 11g Sales/Presales Workshop	Spanish	**ES**		tbd	2013	1 day	Madrid	pauline.damman@oracle.com
	Fusion HCM 11g Sales/Presales Workshop	Spanish	**ES**		tbd	2013	1 day	Madrid	pauline.damman@oracle.com
	Fusion HCM in the Cloud – Key to rapid deployment with Richard Atkins	English	**ALL**	8	March	2013	1 day	Live Virtual Class	OU Registration link
	Fusion HCM in the Cloud – Key to rapid deployment with Richard Atkins	Dutch	**NL**	8	March	2013	1 day	Utrecht	charles.billar@oracle.com
	Oracle Partner Day (Fusion tracks on CRM, HCM, ERP)	French	**FR**	23	January	2013	1 day	Paris	Register link
	PartnerLab - Fusion Middleware (Hands-on)	Belgian	**BENELUX**		tbd	2013	1 day	Benelux	markku.rouhiainen@oracle.com
	PartnerLab - Fusion Middleware (Hands-on)	French	**FR**		tbd	2013	1 day	France	markku.rouhiainen@oracle.com
	PartnerLab - HCM (Hands-on)	Belgian	**BENELUX**		March	2013	2 days	Benelux	markku.rouhiainen@oracle.com
	PartnerLab - HCM (Hands-on)	Spanish	**ES**		February	2013	2 days	Spain	markku.rouhiainen@oracle.com
	PartnerLab - HCM (Hands-on)	Italian	**IT**		March	2013	2 days	Italy	markku.rouhiainen@oracle.com
	PartnerLab - HCM (Hands-on) - Pilot	French	**FR**		January	2013	2 days	France	markku.rouhiainen@oracle.com
	Sales Readiness Event - Fusion Middleware	French	**FR**		January	2013	1 day	France	markku.rouhiainen@oracle.com
	Sales Readiness Event - HCM	Spanish	**ES**		March	2012	1 day	Sweden	markku.rouhiainen@oracle.com
	Sales Readiness Event - HCM	French	**FR**		March	2013	1 day	France	markku.rouhiainen@oracle.com
	Sales Readiness Event - HCM	Italian	**IT**		April	2013	1 day	Italy	markku.rouhiainen@oracle.com
Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
Industry	Innovations in the Industry (TBD) with Oracle	English	**ALL**	tbd	tbd	2012	1 hour	Webcast	markku.rouhiainen@oracle.com
	Innovations in the Manufacturing, Distribution and HiTech Sector with Oracle	English	**ALL**	tbd	tbd	2012	1 hour	Webcast	markku.rouhiainen@oracle.com
Category	Training Session	Language	Country	Date	Month	Year	Duration	Location	Contact / Registration
PeopleSoft	OPN Oracle PeopleSoft Enterprise HCM Implementation Boot Camp LVC	English	**ALL**	4	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN Oracle PeopleSoft Enterprise HCM Implementation Boot Camp LVC	English	**ALL**	29	April	2013	5 days	Live Virtual Class	OU Registration link
	OPN PeopleSoft PeopleTools Boot Camp LVC	English	**ALL**	11	February	2013	5 days	Live Virtual Class	OU Registration link
	OPN PeopleSoft PeopleTools Boot Camp LVC	English	**ALL**	22	April	2013	5 days	Live Virtual Class	OU Registration link

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