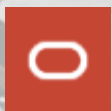




Planning in a Box Solution Set

Supply Chain Management, Oracle Consulting UKIE



INTRODUCTION

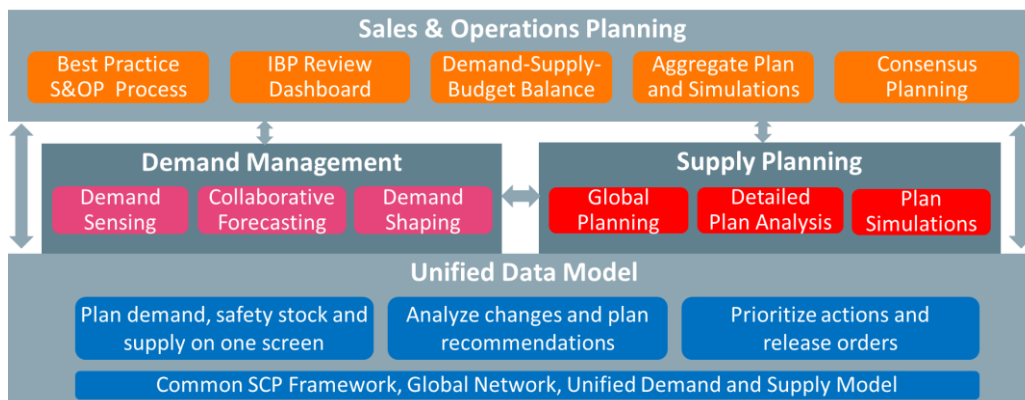
The Oracle Planning in a Box Solution Set allows your organization to **rapidly deploy modern best practice** Cloud processes for **quick enablement of demand management or demand forecasting** functionality to sense, predict, shape and integrate demand for items. The Solution Set has been defined to quickly enable a **comprehensive planning solution** that empowers companies to successfully improve demand visibility by sensing customer demand; **accurately forecasting demand** with advanced statistical models, and simulating the impact of product introductions, causal events, and alternative scenarios. Comprehensive analytics, social collaboration and mobile features enhance insights and promote teamwork, enabling organisations to **accurately sense, predict, and shape demand**.

Beyond enabling this core Demand Management capability, **the Solution Set provides a platform for growth**, not only allowing expansion of capabilities to include Supply Planning, but ultimately Sales & Operations Planning also.

The Solution Set for Demand Management accelerates delivery of the capabilities and benefits with **a cost-effective implementation approach** that brings fast, predictable results with reduced risk.

SOLUTION SET SCOPE

The core offering of the solution set includes the setup of the Unified Data Model on which all the Supply Chain Planning (SCP) components sit as well as delivering the Demand Management functionality of the SCP stack shown in the below diagram. Optionally the other SCP components, Supply Planning and S&OP, can also be included within the same project implementation if desired:



Key Cloud Benefits

- Decrease total cost of ownership.
- Quick ROI.
- Deploy proven best practice.
- Processes refined with experience.
- Scalable approach, deploying initial Cloud offerings and expanding capability.
- Scalable platform, allowing solution to grow in line with company growth.
- Rapid, low cost implementation using our proven methodology.
- Reduced Cloud deployment risk with Oracle.

Solution Set Approach

- Fixed scope, timeline and a fixed transparent price with financing options
- Refined approach for organisations of between one and three inventory sites.
- Go-Live and provide immediate value in 14 Weeks with the accelerated deployment approach
- Drive rapid value and then further implement additional functionality and emerging technologies, driving further value and differentiation in market place.

Implementation Details

- Familiarisation & Playback to visualise and personalise solution
- 2 test validation cycles
- Inclusive of post-production support
- Key user information sharing sessions included to enable customer led end-user training.



The solution set will provide everything from bringing multiple demand signals together to help the user better understand demand for products, channels, and segments, which will allow the demand planner to better anticipate customer needs.

With Demand Management's built-in analytics capability, you can reveal demand patterns, analyze demand signals and identify changes in real time, so the user can respond quickly to change and react appropriately. The system can use bookings or shipments to forecast customer demand, to improve demand sensing and to calculate forecast accuracy.

Using a combination of built-in planning algorithms with historic-based Demand we can accurately predict product forecast through the generation of statistical forecasts. This can be further enhanced by incorporating cause-and-effect correlation of demand, to external and internal influencing factors with business knowledge, to create a final Demand Forecast. Demand Management's forecasting engine can be used to automatically detect demand patterns, trends, seasonality, and intermittence for every demand signal.

The engine cleanses historical demand signals, such as shipments and bookings, to detect outliers, and fills in missing data to minimize forecast error. The hierarchy level at which the forecast is required by the customer can be configured. Furthermore, the forecasting engine can predetermine the hierarchy levels where the forecast is statistically significant and can blend different forecast models to produce a more reliable statistical forecast. Forecast is regenerated for each product and location during every planning cycle and proactively adjusts to changing market conditions.

Once the Demand plan has been created it can be reviewed and approved in system ahead of being used further down the Supply Chain.

SOLUTION SET TIMELINE

The accelerated implementation timeline of 14 weeks will follow the phases and include the key activities outlined below, the accelerated timeline approach can also be adjusted to include an additional Play Back activity or optional components should that be desired:

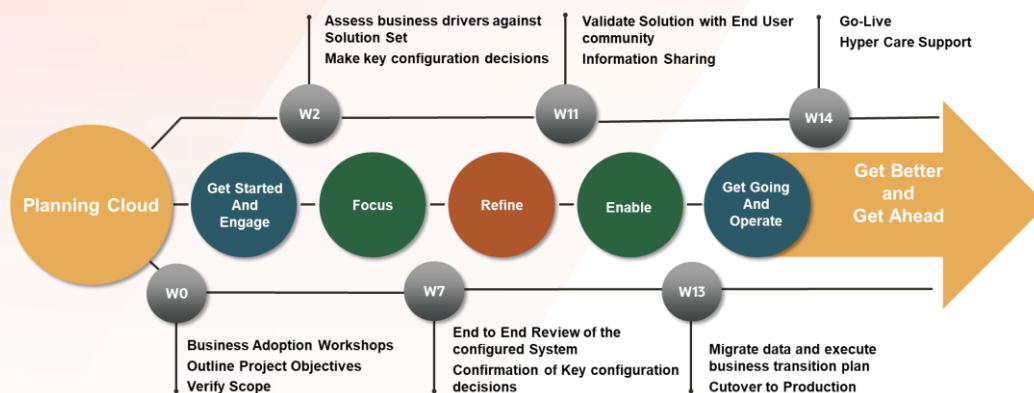
Business Adoption Services:

- Business Adoption Services are an integral part of the Oracle True Cloud Method approach, helping you assess the impact of implementing Oracle Cloud. These services can be optionally included in this Solution Set. This would include three key Business Adoption workshops:
 - to facilitate the initial mobilisation of the project and project team;
 - to ensure the project approach is structured to leverage maximum value from the early stages of the project; and
 - to support the customer to set up for success.

Other Optional Services:

- The Solution Set deploys a solution based on "Out of the box" standard functionality, configuration options and reports.
- Oracle can provide additional services, for example around reporting, automation of integrations, Cloud Adoption and any be-spoke technical requirements, which can all be tailored to customers specific needs, and can be discussed as required.





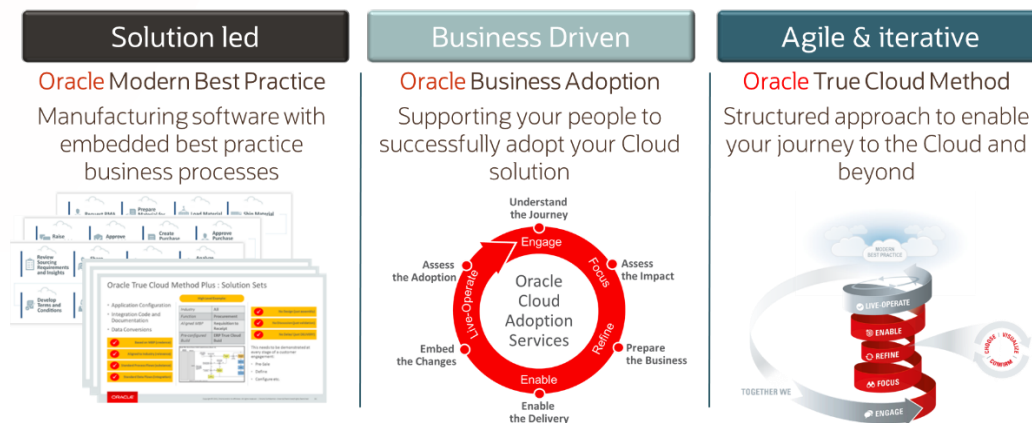
Next Steps:

- Oracle is your complete Cloud partner from implementation through transition to production readiness. Our innovative and flexible approach to delivery drives cost-effective, high quality projects that result in fast time-to-benefit. Tight integration across Consulting, Development and Support puts the entire Oracle team behind your project's success
- For more detailed information regarding this offering you should review the detailed Scoping Datasheet that supports it with your consulting sales representative. Please refer to Oracle Consulting Service Agreement for provision of services Terms and Conditions. All prices quoted are exclusive of VAT and expenses.

PROJECT DELIVERY APPROACH

The project delivery approach is based on Oracle's True Cloud Method (TCM). The approach reduces timeline and risk by driving adoption of the modern best practice processes supported by the Cloud functionality - it is solution-led, and provides an agile and iterative approach, allowing you to visualise and refine the solution early in the project lifecycle.

The approach is described in the diagram below:



Within this approach the Oracle Business Adoption team can be utilised as an optional service either to provide an initial set of Business Readiness workshops to help mobilise and quickly leverage the maximum value from the transformation process, or alternatively to engage more heavily throughout the project to assist you with all your business adoption needs.



About Oracle Consulting

Oracle Consulting is the #1 Consulting Organisation for Oracle Cloud Implementation. The team is focused exclusively on Oracle Cloud solutions and staffed with the experts that others turn to for best practices. With our global scale of more than 7,000 experts in 175 countries serving more than 20 million users, we know how to get you up and running in the Oracle Cloud as quickly and cost effectively as possible.

Oracle Consulting uses field-tested methodology and a network of worldwide experts to develop solutions that address your challenges and strategic initiatives, providing you with a complete, transformational cloud journey that modernizes your business.

Accelerate Change. Drive Agility.

Strategize, accelerate, and transform your future.

- **Create your cloud strategy.** Define a cloud migration strategy and develop use cases.
- **Accelerate time to market.** Improve business agility and react quickly to changes in the market.
- **Transform while reducing TCO.** Optimize business process while gaining predictability of costs.

Would like to find out more? Get in touch with our Supply Chain Management Team now.

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